

General:

- How did you get into (name of industry)?
 - What is your work/life balance like?
 - What are some of the recurring qualities you notice amongst your colleagues?
 - Why (name of firm)?
 - What was the recruitment process like at (name of firm)?
 - What does a typical work-day look like for you? Does it vary a lot?
 - What is the mentorship like at (name of firm)?
 - What experiences from your college career do you think are most valuable or applicable now?
 - What are the most important soft and hard skills needed to be a good (name of their position)?
 - What is your favorite part about your job?
 - What is the company culture like at (name of firm)?
 - What prompted the shift from (one industry/job/firm) to (another industry/job/firm)? ●
- What is the single most important factor for success in your role?
- Do you have any recommendations on how to stand out in the application process?
 - What are some DEI initiatives (name of firm) has in place?
 - What are some ESG initiatives (name of firm) has in place?
 - What are the things that excite you in your day-to-day work and on the contrary, what do you find mundane?
 - Do you find that you often feel inspired and motivated by the people you work with? ●
- What is something you wish you knew about your role coming into the position?

Investment Banking:

- Do you have a particular exit strategy in mind from IB?
 - What stood out to you about (name of firm) over other firms?
 - What has led to you to stay at this firm/stay in IB?
 - What are some of the key characteristics you notice in a great analyst at (name of firm)?
 - What does the mobility within the firm look like? How often do people come in and out of roles?
 - What has been your favorite deal you have worked on and why was it your favorite? ●
- What are some current macroeconomic trends you have been tracking? ● What are some advantages of working at a (boutique/bulge bracket firm)? ● Do you find that there is a lot of versatility in your day-to-day work or is it more specialized?
- What were some of the resources you used to prepare for your technical interviews?
 - What is the training process like at (name of firm)?
 - How did you manage the steep learning curve as an analyst?

Asset Management:

- What are some recent trends you have noticed that have influenced investment requirements or decisions?

- What are some of the resources you use to keep up with market updates and macroeconomic events that may influence investment decisions?
- What does the organizational structure look like at (name of firm)? Do people tend to stay there for a while or is there more of a quick employee turnover?
- What are the different investment solutions you offer to clients, and what are the benefits of each?

Corporate Finance:

- What does the mobility within the firm look like?
- What was it like (coming in as a lateral or moving up the ranks) to get to your position?
- What are some examples of important decisions you face on a daily basis? ● What are some of the crucial soft and hard skills necessary for your role?

Consulting:

- What has been your favorite project/engagement you have worked on? ●
How long do the engagements typically last?
- Do you have a particular exit strategy in mind from consulting?
- What did you do to prepare for case interviews?
- How does the staffing process for the engagements at (name of firm) work? ●
How many people are typically staffed on a project at a time?
- Have you seen any of your colleagues receive a job offer from a client they had previously worked on a project for?
- Can you give me a brief overview of how you approach an engagement from beginning to end?
- What are the different consulting divisions at (name of firm) and what is each of their main areas of focus?
- What is it like to present your recommendations to a manager or executive? Has there ever been anytimes when you kind of had to adjust your approach on the spot? ● What parts of the job do you see staying in a virtual format?